**CHANKY TANEJA**

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**Location Preference:** Gurugram/ Delhi-NCR

#  PROFILE SUMMARY

**Overview**

**Shipping Operations/ Logistics / International Sales & Marketing / Export-Import**

Enterprising and result oriented professional with over **11 years** of experience with proven record in Global Logistics, Shipping & Operations, International Marketing**.**

#  EMPLOYMENT DETAILS

**May’18 till present: Pansari Group (Bharat International Pvt Ltd) Delhi as Sr. Manager – International Marketing & Operations**

Company turnover -150 Crores, containers per month -50-60 FCL’s. Company has a strong presence in domestic market and I have set up export division for the company.

# Highlights: -

Managing International Marketing, business development, foreign tours, participating in International Exhibitions, Shipping & Operations, coordinating & negotiating with CHAs’, Transporter, Shipping Lines, CFS & Customs, Supervising Export Documentation, Export incentives, Vendor Payments, following up for outstanding payments of buyers, procurement of rice, bags, cartons.

#  Dec’15 to Apr’18: Kohinoor Foods Limited, Surajkund as Head – Shipping & Operations

Company turnover 1500 Crores and export containers handled per month 500-600 FCL’s.

# Highlights: -

* Negotiation with transporters, forwarders, CHAs’, ICDs’ & Shipping Lines for shipments at the most competitive prices.
* Coordinating with plant for stuffing of containers, freight forwarders, booking containers, follow up for custom clearance, rail out, hand-over, sailing schedules, SOB confirmation to ensure the delivery of the products as per planned schedule.
* Preparation/Supervision of pre- shipment and post-shipment documents (CAD, LC, TT etc.) for import and export clearing and collaborating with shipping companies for B/L and other related requirements; and verifying the documents as per the contract/LC.
* Payment follow-up with buyers as per payment terms.
* Stake-holder Management and Circulation of MIS reports of inward / outward logistics with a view to apprise top management and customers of the routine inventory management activities
* Follow up with European, American, African and Gulf customers to provide the information about the delivery and product to be delivered at every stage - Executed shipments for Europe, Africa, USA, CIS & Gulf countries.

#  Jul’13 to Oct’15: BLB Commodities Limited, Barakhamba Road - New Delhi as Manager Logistics (EXIM)

Company turnover 300 Crores and export containers per month 300-400 FCL’s.

# Highlights: -

* Arranged containers & trailers on deadlines, managed 300-400 containers per month from different locations across India
* Handled pre- shipment and post-shipment documents and other related requirements of document verification as per the contract/LC.
* Managed end to end operations related to production till final delivery of consignments.
* Executed shipments for West Africa, East Africa, and Europe & Gulf Ex Dadri, Nagpur, Kolkata, Mundra

#  Oct’12 to Jun’13: Anil Mantra Logistix Pvt. Ltd., New Delhi as Manager - Sea Exports Highlights: -

Responsible for managing freight forwarding & custom clearance of sea, air, land shipment.

#  Jan’08 to Sep’12: Multimetals Limited, Rajasthan as Manager - Import/Export

Company’s turnover- 250 Crores and containers handled per month 80-100.

# Highlights: -

Responsible for managing operations related to export/import like documentation, freight booking, transport arrangement, follow up with Production etc.

**ACHIEVEMENTS PANSARI GROUP:** Responsible for setting up export division for the company and successfully sourced international buyers for the company taking the business from 0 to 50 containers per month.

**KOHINOOR FOODS:**  Managed end to end operations related to export of 600 containers per month with three assistants and zero detention/demurrage/loss.

**BLB COMMODITIES:** Got company registered and set up systematic processes for smooth operations of exports of non-basmati rice from ICD Nagpur/Krishnapatnam/Vizag/Kakinada/Raipur/Kolkata

**MULTIMETALS LIMITED:** Imported used-extrusion press of capacity of 600mt per month from Czechoslovakia after dismantling it in proper way so that it will come easily in normal, odc containers & break bulk with easy clearance at INPT port resulting in saving huge costs for the company.

# PRODUCT DEALT WITH EXPORTS:

BASMATI & NON-BASMATI RICE, WHEAT FLOUR(ATTA), SPICES, EDIBLE OILS, PULSES, ALL GROCERY ITEMS, NON FERROUS METAL TUBES & RODS, MARBLE & STONES.

# IMPORTS:

SCRAP OF NON-FERROUS METALS, USED & NEW MACHINERY, ALMONDS, PULSES, TROLLEY BAGS

# COUNTRIES VISITED USA / CANADA / FRANCE / GERMANY / DUBAI / MALDIVES / SRI LANKA / BANGKOK/MALAYSIA

**EXHIBITOR IN INTERNATIONAL FOOD FARE/EXHIBITIONS SUMMER FANCY FOOD SHOW USA / SIAL CANADA / SIAL PARIS / ANUGA GERMANY / GULFOOD DUBAI / INDUS FOODS**

**STRENGTHS**

STRAIGHT FORWARD, INTELLIGENT, RESPONSIBLE, TRUSTWORTHY, PRACTICAL AND DEDICATED.

# EDUCATION

* 2014: **PGDM in International Business** from Indyana Global Technical Campus, Pune
* 2011: **Post Graduate Diploma in Export Management (PGDEM)** from IMT-Ghaziabad
* 2010: **Bachelor of Commerce** from Kota University

# IT Skills

* Basic **Accountancy**, MS Office Package and Internet, SAP.

#  PERSONAL DETAILS

**Date of Birth:** 7th October 1987

**Address:** Emerald Hills, J GF91, Golf Course Extn, Sector-65, Gurugram 122001, Haryana

**Marital Status:** Married

**Passport No.**: Z3856449, valid up to 11.11.2028 with valid USA/Canada visa.

**Hobbies:** Standup Comedy, Movies, Travelling.