

TARUN KUMAR

Email Id – Tarunkd07@gmail.com

Address - 7/68.Sector-2, Rajender Nagar, Sahibabad -201005
Ghaziabad, Uttar Pradesh.

Contact Number: **+91-9899279495**

Work experience

SHUBHAM FLEXIBLE PACKAGING MACHINE PVT LTD (SALES & PROJECT)

(Sept 2019 – Present)

Shubham pack is manufacturer of VFFS packing machine Located in Faridabad, here my job profile is to look after **International Sales & handling existing key accounts**.

MILLENIUM PACKAGING SOLUTION (BUSINESS DEVELOPMENT EXECUTIVE)

(April 2018- Aug 2019)

Millenium packaging solution located in Delhi provide secondary packaging machines like strapping, sealing, shrink tunnel, web sealer, pallet wrapping & other. Also packaging consumables like Bopp tapes PP straps, shrink film & stretch film. My job profile ensures the **Sales & Marketing** of Pan India clients.

SYSCOM PACKAGING (BUSINESS DEVELOPMENT EXECUTIVE)

(Jan- 2016 – Feb 2018)

Syscom packaging is a trading company located in Delhi, supplies dispenser, mist, lotion pump, pet, foaming, glass bottles, glass, pet jars & other packaging solution to pharma, cosmetic & personal care companies. My job profile ensures the **Sales & Marketing** of Pan India Client.

ROLES AND RESPONSIBILITIES

- Extensive hands on experience in **B2B sales and services**.
- Lead generation by cold calling through research, arranging meetings to understand client requirement & **converting to sale**.
- Management of existing customers from **pre-sales** to **post-sales**.
- Experience in **Consumer packaging** and **Industrial packaging**.
- Participating in **exhibitions to promote products & marketing**.
- Managing daily improvements by conducting a meeting with the team on daily basis.
- Coordinating with vendor Quality Team for better Quality assurance.

EXTRA ACHIVEMENTS

- Visiting as a guest faculty in various engineering & management colleges for holistic individual development programme, interacting students regarding various interpersonal and personality development programs under the flagship of Advait life Education.
- Represented School & college Cricket Team as Captain.

Academic Profile

- B.Tech in COMPUTER SCIENCES – SUNDERDEEP ENGINEERING COLLEGE, GHAZIABAD - UTTAR PRADESH TECHNICAL UNIVERSITY (2011).
- Class XII - DAV PUBLIC SCHOOL, GHAZIABAD - C.B.S.E (2007).
- Class X - DAV PUBLIC SCHOOL, GHAZIABAD - C.B.S.E (2005).

Personal Details

Name	:	Tarun kumar
Sex	:	Male
Father name	:	Krishan pal Singh
Mother name	:	Rajesh
DOB	:	8 June 1989
Marital status	:	Married
Passport	:	Yes

I hereby declare that the above information provided is true to the best of my knowledge and belief.

Place: - GHAZIABAD

(TARUN KUMAR)

Date: 01 Sept 2021